

# Why Should Your Unit Sell Popcorn?

## Would you like to...

- Have a cohesive unit of adults and Scouts.
- Teach the principles of free enterprise & “paying their own way”.
- Have all Scout activities paid without having to dip into your wallet?
- Eliminate the “hassle” of collecting dues every meeting.
- Buy lots of great equipment without breaking your budget.
- Buy your chartered organization nice stuff each year as a “thank you”.
- Have fun with your Scouts!

## Unit Commissions

- Unit commission options starting at 27% (prizes) and 32% (no prizes).
- You can earn enough money to fund your unit’s Scouting program for the entire year.

## No Up-Front Money

- The Council allows your unit to order the product needed and pay later.

## Teaches Life Lessons

- Teaches Scouts the responsibility of “Earning Their Own Way” and builds self-confidence.
- Scouts learn leadership skills and financial skills.

## Unit Base Commission

### Option 1 - Prizes

Unit receives commission of 27% of gross sales. Scouts earn prizes at levels determined by the dollar value of their total individual sales. All Scouts earn a patch for a minimum of \$10 in sales. A Scout may choose to order one prize or prizes from multiple levels as long as they do not exceed their earning level Prizes are ordered by the Unit Kernel online at [www.prpopcorn.com](http://www.prpopcorn.com). Prize ordering instructions can be found on page 30 of this manual. Patches will be distributed by the Council with your other achieved bonus prizes.

### Option 2 – No Prizes

Unit receives commission of 32% of gross sales. No prizes from the prize brochure are presented to units with this plan. Scouts are **still** eligible to earn all bonus prizes including camperships, \$850 sale prize, Pecatonica River Winner’s Circle prizes, Top Seller, and are eligible for the “Fill-it-Up” weekly prize drawings. All Scouts earn a patch with a minimum of \$10 in sales. Ordering instructions for bonus prizes can be found on page 28 of this manual.

**\*If we do not receive notification of your commission choice, we will assume your unit prefers the 27% plan with prizes. \***